

# AAKASH CHAURASIA

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An ambitious Finance professional with a keen interest in financial decision-making process, valuation, statement analysis and reporting to the stakeholders. To increase my knowledge for financial analysis and further help higher level management to make financial decision. Can undertake difficult mandates and work under pressure to deliver on tight deadlines. With a history of excelling in the particular roles and having a firm grip of processes. Having handled a team of 2-3 person and meeting SLAs, I am also a good fit for front line managerial roles.

## EXPERIENCE

**DATES FROM –MAY 22 TO PRESENT**

### **COLLECTIONS ANALYST/ JOHNSON CONTROLS INDIA**

Managed a portfolio of over 250 accounts, ensuring timely payment and reducing delinquency rates by 30%

Negotiated payment plans with customers who were unable to pay in full, resulting in a 29% increase in collections

Responded to customer inquiries and concerns related to billing and collections, providing exceptional customer service

Maintained accurate records of collections activity using QuickBooks and other accounting software

Worked closely with the sales and customer service teams to resolve payment disputes and improve collections processes

Provided regular reports and updates on collections activity to senior management

**DATES FROM –SEP 21 TO APRIL 22**

### **FINANCIAL ANALYST/ GOLI NUTRITION**

I am currently employed by a startup called Goli Nutrition. My responsibilities as a part of finance team includes Making vendor reconciliations, presenting AP as well as AR forecast for the week with the Higher management. As an FMCG company we get a lot of manual as well as shipping requests which are handled partially by me. Helping in other Finance activities like invoicing and financial statement analysis and Post analysis of reconciliations are all part of job.

**DATES FROM –JAN 19 TO AUG 21**

### **ACCOUNTS RECEIVABLE SPECIALIST/ GENPACT INDIA**

Monitored accounts receivable and identified delinquent accounts, resulting in a 25% reduction in delinquency rates

Contacted customers to collect outstanding payments via phone, email, and mail, using excellent communication skills to negotiate payment plans

Analyzed payment trends and identified potential risks to cash flow, providing recommendations to senior management on how to mitigate risks  
 Maintained accurate records of customer interactions and payment information using Excel and other tools  
 Provided exceptional customer service, addressing customer inquiries and concerns related to billing and collections

#### ACHIEVEMENTS

- ☐ Received Multiple Customer Awards
- ☐ Initiating major changes to existing SOPs for better workflow

**DATES FROM –JUNE 17 TO JAN 19**

#### **COLLECTIONS EXECUTIVE/ESTATE PROMOTERS AND DEVELOPERS**

Working as Collections executive my responsibility was to chase delinquent payments that a vendor has in our database. Set up pre-payment plans in case the client is unable to make payments and making loan schedules for our clients.

#### **POLICY RESEARCH/ MAKPHALT CO**

I did a policy research work for the company for a period of 2 months. My responsibility was to find newer and better markets in other regions of the world for the products that our organization made.

## **TECHNICAL SKILL**

EXCEL	MYSQL	VBA	ORACLE	OUTLOOK	JD EDWARDS	ERP SOFTWARES	
Advanced	Intermediate	Basic	Intermediate	advanced	Intermediate	Intermediate	

## **SOFT SKILLS**

- ☐ Report writing
- ☐ Financial statement analysis
- ☐ Finance Model making
- ☐ Active Listener
- ☐ Excellent Presentation skills
- ☐ Research and Analytical skills
- ☐ Good communication skills
- ☐ Reasoning skills
- ☐ Quick Learner
- ☐ Book Keeping

## CERTIFICATIONS

- 1 Financial Modelling Certification (IMS preschool)
- 2 Understanding data and Data analytics certification (Genpact)
- 3 Lean certification (Ilearn)

## EDUCATION

### **M.COM, D.A.V CENETARY (RESULT AWAITED)**

DAV is one of the only colleges in Faridabad which has competent and well versed faculty. M.COM is a very esteemed course. I wanted to supplement my knowledge gained while pursuing B.COM to expand.

### **B.COM, P.G.D.A.V (60%)**

PGDAV is one of the most reputed colleges of UNIVERSITY OF DELHI. The course that I opted for is one of the most reputed courses. I had a keen interest in accountancy and further management studies.

### **12<sup>TH</sup>, ST. JOSEPH'S CONVENT SCHOOL (81%)**

### **10<sup>TH</sup>, ST. JOSEPH'S CONVENT SCHOOL (74%)**

## SUMMARY OF QUALIFICATIONS

Strong knowledge of collections processes, including account management, payment negotiations, and dispute resolution

Proven track record of reducing delinquency rates and improving cash flow through effective collections strategies

Excellent communication skills, with the ability to negotiate payment plans and address customer concerns

Highly organized, with the ability to manage multiple accounts and prioritize tasks effectively

Proficient in accounting software and tools, including QuickBooks and Excel