Pallavi Bhatia

Analyst, Strategic Initiatives

Experienced financial & data analyst, supporting strategy and growth initiatives at a leading distressed asset company

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WORK EXPERIENCE

Analyst, Strategic Initiatives

Encore Asset Reconstruction Company Private Limited

02/2020 - Present

- Identified, explored and analyzed new business opportunities and supported implementation through concept documents, Go To Market plans and market research
- Provide support to the CEO office for Board engagements and growth plans
- Assist cross departmental teams in project management & research, including fund raising, vendor management, industry projections and regulatory briefings
- Conduct benchmarking with competitors to understand market/trends and provide actionable insights
- Analyze market and financial data, and build forecasting models for decision support
- Part of the commercial due diligence team evaluating NPL portfolio buyouts

Data Researcher - III S&P Global Market Intelligence

08/2019 - 02/2020

- Conducted detailed qualitative and quantitative analysis of assigned research projects such as summarizing Global M&A announcements and Equity & Debt Capital market deals
- Delivered outputs on target screening, peer benchmarking, value chain, industry, company, and win/loss analysis
- Identified various trends emerging from the internal data sets and compliment those trends with research from secondary sources

Data Researcher - II S&P Global Market Intelligence

04/2019 - 07/2019

- Engaged with the senior stakeholders to provide valuable and actionable research insights and prepare client ready presentations that are well structured, logical and clear to understand
- Prepared a database of daily and weekly trackers that captured information on companies from various sectors engaging in sell-side, buy-side, and M&A deals

Data Researcher - I S&P Global Market Intelligence

03/2017 - 03/2019

- Performed primary and secondary research on different type of companies, financials, organization structure, key management, M&A history, competitive positioning and recent developments
- Well versed with research databases/platforms such as Market Intelligence, Capital IQ, SNL, Bloomberg, Companies House, NIC, LexisNexis, Venture Intelligence and ThomsonOne

SKILLS

Research Business Development

Peer Benchmarking

Data Analysis

Financial Modelling

Reference Data

Business Valuation

Project Management

Portfolio Management

MS Excel

Go-To-Market Strategy

SQL

MS Power Point

EDUCATION

Bachelor with Honors in Commerce

College of Vocational Studies, University of Delhi

2013 - 2016 81.19%

XII Class - Commerce

Sadhu Vaswani International School For Girls, C.B.S.E

2012 - 2013 92.20%

ACHIEVEMENTS

Outstanding Performer Award (Q2 FY21) in Encore Asset Reconstruction Company Private Limited

Rated Outstanding in annual appraisal (FY21)

National Level Chess Player

Volunteer- Save Life Foundation

Volunteer (Media and Finance Department), IPARTNER India